



ISSUE 20 | NEWSLETTER | DECEMBER 2019

thecornerstone



Yet another year is almost gone and we hope it's another year in which we've delighted you! Among other things, 2019 has seen us enhance the office space of the Princes Court and PwC buildings with the addition of two on-site cafes, the latest of which opened its doors on November 11.

The Christmas season is traditionally a time when RGM

makes our annual donation to three hardworking charitable organisations, two of which – The Cyril Ross Nursery and The Hibiscus Foundation – care both medically and emotionally for HIV+ children; the third NGO we regularly support is The Lady Hochoy Home, which nurtures differently able youth.

However, we believe that giving is not something you only do at Christmas; at RGM, whenever we see a need that we can fill, we offer to help – which is why we've been providing the NGO CreateFutureGood with office space free of charge at our Chancery Lane property. We believe in the organisation's mission of raising awareness of and advocating for The Rights of the Child through innovative art projects and community workshops,

which foster behavioural change. You can learn more about the amazing work they do via the CreateFutureGood Facebook page.

In this issue of The Cornerstone, we'll give you some great tips on how to enjoy Christmas gift-giving while also being kind to the planet, and we take the opportunity to tell you a little bit about a new international award that our Savannah East building has just won – which is really a testament to the rapport and partnership we enjoy with you, our tenants.

Wishing you and yours a very merry Christmas and everything you envision for yourself in 2020!

Achieving Excellence

ALTHOUGH RGM IS APPRECIATIVE OF RECEIVING RECOGNITION FOR THE WORK WE DO, IT IS NOT OUR MAIN GOAL – ACHIEVING THE HIGHEST LEVEL OF CUSTOMER SATISFACTION IS. WE'RE INTERESTED NOT ONLY IN KEEPING OUR STANDARDS HIGH, BUT ALSO IN CONSTANTLY RAISING THE BAR.

We're pleased to announce that our efforts have been noticed by Kingsley Associates, developers of the Kingsley Index™, the largest and most comprehensive database of customer satisfaction metrics – an index that has become the gold standard in the international real estate industry.



The Kingsley Excellence Award acknowledges properties that outperform industry benchmarks for overall tenant satisfaction, so we are thrilled that this year, Savannah East is being recognised as a leader in going above and beyond the call in that regard. What makes us even happier, though, is the knowledge that you, our tenants, are pleased with your experience at the property.

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The Kingsley Excellence Award in Tenant Satisfaction is a new one, introduced this year. It recognises individual office properties for outstanding performance and Savannah East was chosen as its February 2019 winner! To even qualify for the chance of winning this award, an office property's overall satisfaction average score must exceed the Kingsley Index, and the property must have at least a 30 percent response rate.

Each year, for nearly 35 years now, Kingsley Associates has surveyed over 120,000 tenants all over the world, who occupy more than two billion square feet of commercial real estate space. Through survey programmes and other intelligence approaches, its data has given companies like ours valuable insight into how to

improve our operations, provide the best tenant experience possible, increase employee engagement and inspire smarter, more informed decision-making.

The end result? Customer interaction with our properties continues to get better and better, which is exactly what we aim for in the first place. Thank you, Kingsley Associates, and all our wonderful tenants and hardworking staff of Savannah East!



Chaud Café Vite is Open!

THIS YEAR, AS PART OF OUR VISION OF KEEPING OUR BUILDINGS ADAPTABLE TO THE NEEDS OF BOTH TENANTS AND THE COMMUNITIES IN WHICH THEY OPERATE, RGM DECIDED TO WHIP UP SOMETHING SPECIAL WITH TWO VIBRANT CAFÉ BRANDS.

In July, Roband Sidewalk Café started serving up gourmet food (with a dash of local flair) at Princes Court, and on November 11, 2019, Chaud Café Vite opened its doors at our PwC building.

As the name suggests ("vite" is French for "quick"), the café is designed to be primarily a grab and go/take away affair, offering deliciously wholesome breakfast, lunch, and dinner options for busy working people who may not have time to cook.

Both locations, with their sprawling patio areas, offer a relaxing, sidewalk café feel, and at Chaud Café Vite, there's no reason to

feel guilty about taking away, as all packaging is environmentally responsible.

When next you're in the mood for mouth-watering, healthy food with a distinctly Trinbagonian twist, check out one of our RGM cafes!

ROBAND SIDEWALK CAFÉ - 6:00 AM – 5:00 P.M.
Cor. Keate & Pembroke Streets, Port of Spain

CHAUD CAFÉ VITE VITE - 6:30 AM – 5:00 P.M.
PwC Building, 11-13 Victoria Avenue, Port of Spain



Christmas Corner

Our favourite part of Christmas is doing something extra special for people who are so deserving of it – which is why each year, on behalf of our tenants, we donate a total of TT \$24,000 to The Cyril Ross Nursery and The Hibiscus Foundation, which support HIV+ children by tending to their physical, medical and emotional needs, and The Lady Hochoy Home, where differently able youth are nurtured to be the best they can be. Giving to these worthwhile charities puts a smile on our face and joy in our heart every Christmas, knowing that we do our part to help keep their wonderful work going strong for yet another year.

Dreaming of a Green Christmas?

AS OUR WORLD FACES AN URGENT ENVIRONMENTAL CRISIS, THE WORD “GREEN” IS PERHAPS MORE HEAVILY WEIGHTED THAN EVER BEFORE: LESS OF A LIFESTYLE CHOICE AND MORE OF A NECESSITY.

Fortunately, being kinder to the environment doesn’t have to be a massive undertaking; if we each do our little part, it will all add up, creating a much bigger impact – and what better time of year is there to do good but at Christmas?

Start by making these small but meaningful changes to your Christmas decorating and gift-buying routine, and don’t be surprised if you’re inspired to make seemingly small but impactful changes in other areas of your life. Here are seven lucky ways to keep a green scene this Christmas...

- 1. Realise your buck has bang** – Every time you spend your money, you’re casting a vote for the kind of world you inhabit, so make sure you put your hard-earned cash towards purchasing sustainable, eco-friendly products, or towards experiences that leave as small an environmental footprint as possible.
- 2. Buy less (and local!)** – Don’t feel obliged to give gifts to every aunt, uncle and second cousin once removed; it’s a waste of time and resources. Instead, you might explain that in lieu of presents, you’re starting a new tradition of giving to a worthy charitable foundation each year – or you might choose a Secret Santa arrangement, whereby everyone picks a name out of a hat and buys a present for just the one person. For those closest to you, choose gifts from a local small business or craftsman instead of buying from bigger retail stores that, more likely than not, are importing their products.
- 3. Recycle or upcycle** – By creatively reusing materials or finding new uses for existing items, you can create homemade gifts that are much more personalised and meaningful. Everyone has a spark of creativity in them, so try your hand at anything from sewing to baking! Homemade cards also add a meaningful touch, and you can try wrapping your presents in recycled paper or reusable fabric/bags. Don’t forget to save the giftwrap trimmings (paper, bows, etc.) to recycle and reuse.
- 4. Regift** – The concept of regifting used to be maligned and discounted as “cheap”, quite likely by the massive marketing mechanisms designed to keep consumers purchasing. However, conventional knowledge has changed: rather than wastefully holding on to a gift you won’t enjoy, pass it on to someone who will. Shopping vintage is also an ingenious way to reframe your gift-giving approach.
- 5. Avoid plastic and powered toys** – Yes, Christmas is for children; unfortunately, many toys are battery-powered and made of plastic, both of which are hazardous to the environment, so buy with the planet in mind – especially as kids lose interest in toys faster than you can say “Happy New Year!”
- 6. Lessen the light** – We all love the twinkly lights that put us in the Christmas spirit, but don’t overdo: the energy cost goes way beyond the high electricity bill you’ll face come January. Use light-emitting diode (LED) lights for both your indoor and outdoor decorating – they burn as much as 95 percent less energy than conventional bulbs and last much longer. LEDs also spare you the aggravation of having to replace strings of lights; even if one bulb burns out, the rest of the strand is supposed to remain working. As an extra step, avoid keeping on your Christmas lights during the day, or after everyone’s gone to sleep.
- 7. Experiences, not things** – Christmas is all about spending time with the people we love, so why not consider buying gifts that you can enjoy together? Treat your nearest and dearest to a special play or Christmas concert, share a meal, go see a movie, do something fun outdoors. These all have the power to create lasting memories, and who doesn’t love a gift that keeps on giving?

Get Inspired! Dreaming of a green Christmas? Here's some inspiration...

“ Love the giver more than the gift.”

– Brigham Young

“ My idea of Christmas, whether old-fashioned or modern, is very simple: loving others.” – Bob Hope

“ Christmas is a necessity. There has to be at least one day of the year to remind us that we're here for something else besides ourselves.”

– Eric Severeid

We've Got Space!

WANT YOUR BUSINESS TO STEP INTO 2020 WITH A CLEAR, DETERMINED VISION? TAKE A LOOK AT SOME OF THE AMAZING OFFICE SPACE WE HAVE ON OFFER...

NEWTOWN CENTRE

Maraval Road, POS



Excellent location, close to business districts, support services and restaurants.

GROUND FLOOR, 7379 sq. ft. @ \$13 psf.

- Comes with 15 assigned parking spots and use of the rooftop meeting and entertainment facility.
- Additional parking can be made available upon request.
- Available immediately.

4TH FLOOR, 2,648 sq. ft. @ \$13 psf.

- Comes with 5 assigned parking spots and use of the rooftop meeting and entertainment facility.
- Additional parking can be made available upon request.
- Available immediately.

6TH FLOOR, 5,973 sq. ft. @ \$13 psf.

- Comes with 11 assigned parking spots and use of the rooftop meeting and entertainment facility.
- Additional parking can be made available upon request.
- Available immediately.

PRINCES COURT

Corner Keate and Pembroke Streets, POS



Top-class facilities and panoramic views of the capital.

1ST FLOOR, 11,372 sq. ft. @ \$12 psf.

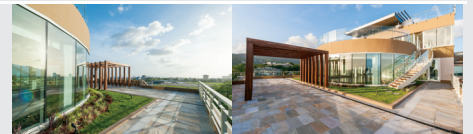
- Comes with 16 assigned parking spots and use of the rooftop meeting and entertainment facility.
- Additional parking can be made available upon request.
- Available immediately.

5TH FLOOR, 6,286 sq. ft. @ \$12 psf.

- Comes with 9 assigned parking spots and use of the rooftop meeting and entertainment facility.
- Additional parking can be made available upon request.
- Available immediately.

SAVANNAH EAST

Queen's Park East, POS



Modern, energy-efficient, LEED-certified; offers long-term cost benefits and boosts employee productivity.

5TH FLOOR, 13,040 sq. ft. @ \$14 psf.

- Smaller office configurations can be made available.
- Comes with 26 assigned parking spots and use of the rooftop meeting and entertainment facility.
- Additional parking can be made available upon request.
- Available immediately.

For more information, call:

- **Anya Steuart at RGM – 285.9075**
- **Jean-Paul de Meillac at Terra Caribbean – 628.2391 or**
- **Bridget Jackson at Massy Realty – 628.0611**

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